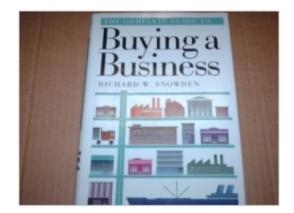
The book was found

Complete Guide To Buying A Business





Synopsis

A step-by-step guide to acquiring a profitable, affordable and suitable business. This hands-on guide helps potential buyers decide whether or not business ownership is right for them and provides a blueprint for finding the right business to buy. Complete with case studies, exercises, worksheets and a detailed action plan, the book shows readers how to: match their knowledge,skills and temperament with the right business; research potential acquisitions; calculate the sale price; negotiate the deal; work with accountants, lawyers and other advisers. Finding the right business is an achievable goal. This book provides an approved roadmap for those aspiring owners who are willing to do the legwork before enjoying the rewards.

Book Information

Hardcover: 224 pages Publisher: AMACOM (November 15, 1993) Language: English ISBN-10: 0814451586 ISBN-13: 978-0814451588 Product Dimensions: 1.2 x 6.2 x 9.2 inches Shipping Weight: 1.2 pounds Average Customer Review: 5.0 out of 5 stars Â See all reviews (2 customer reviews) Best Sellers Rank: #1,433,783 in Books (See Top 100 in Books) #317 in Books > Business & Money > Management & Leadership > Consolidation & Merger #16098 in Books > Business & Money > Small Business & Entrepreneurship

Customer Reviews

After reading book after book about buying business from library and book store, this book still remain my major guide of buying a business. Originally, I borrow this book from library but after renew two times and return the book and later borrow it again, then I finally realize how valuable this book is. Finally, I bought a copy from . The author gave very good advices and even provide examples later become my standard model to compare against the business I am going to buy. No B.S. is why this book stand out.

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